

jLAN Mobile Sales Suite



jLAN Mobile is a Windows Mobile based flexible and scalable route accounting system built on modern technology. jLAN Mobile combines order processing, payment processing, direct store delivery, off-truck sales, invoice management and settlement capabilities to streamline daily activities and help improve customer satisfaction - and that's good for business!

jLAN Mobile integrates selling, marketing and delivery efforts across your organization. Transform drivers and order takers into sales consultants by equipping them with tools to access up to date, order, customer and inventory information.

jLAN Mobile Suite includes

- jLAN Mobile Sales
- jLAN Mobile Routes
- jLAN Mobile Survey
- jLAN Mobile Server

Whether you operate in a Pre-Sale, DSD or a Hybrid model. jLAN Mobile software can help you uncover hidden opportunities for increased revenue, decreased costs and stronger customer service. jLAN Mobile will let you realize tangible benefits to remain competitive throughout the entire day and impact your bottom line.

jLAN Mobile is used by customers in a variety of industries including:

- Bakery
- Beer
- Candy and Snacks
- Coffee and Water
- Consumer Packaged Goods
- Convenience Stores
- Dairy
- Food and Beverage
- Food Service
- Industrial Parts Distribution
- Trade Show Sales

Microsoft

GOLD CERTIFIED

Partner

Proven Since 2001, jLAN Technologies has helped companies automate their mobile sales processes. Our commitment to the mobile sales software industry makes us a trusted software provider to companies in over a dozen countries across a multitude of industries.

jLAN Technologies is Microsoft Gold Partner and has met Microsoft's most stringent criteria necessary to become one of the validated offerings in the Microsoft partner solution portfolio. For a list of current certifications please go to www.jlanmobile.com.

"The fact that jLAN was certified by Microsoft made our decision much easier. The certification demonstrated to us jLAN's commitment to delivering a quality solution we could trust."

Trent Sheats,
Director of Finance and Operations, The Brittany Group, LTD

 **JLanTechnologies**

jLAN Mobile Sales Suite

Pre-sales and Merchandising Solutions

When you arm your mobile team with real-time data on promotions and customer buying history, your pre-sales teams can offer better customer service while increasing sales. jLAN Mobile Sales lets your merchandisers spend less time in the office and more time in the field interfacing directly with your customers — building relationships and taking orders. Our mobile solutions coupled with industry leading Windows Mobile devices help your sales teams manage data at the point of business activity, so your account managers have exactly what they need to make the most of every face-to-face encounter.



Full Service DSD Route Accounting

With the critical and often costly pressures experienced in distributing consumable products, point-of-sale and delivery data collection is crucial. By using jLAN Mobile you can allow direct store delivery personnel to quickly deliver goods and manage inventory while increasing accuracy. With full-service capabilities, you're able to track goods from delivery dispatch to onsite servicing to end-of-day route reconciliation.



jLAN Mobile Routes

jLAN Mobile Routes provides complete tracking and visibility of daily activities. The Routes Management powerful graphical interface shows detailed activity tracking by day by stop. Set up an unlimited number of routes for pre-sales activities and automatically route delivery documents from the ERP to the mobile devices. Re-route sales people or delivery documents and never miss that all important customer visit again!



jLAN Mobile Surveys

Capture marketing intelligence at the point of activity with jLAN Mobile Surveys. For direct store delivery businesses, capturing, analyzing and leveraging market intelligence from the field can give you a competitive edge. A structured approach to the data collection process is critical to the success of your marketing initiatives.

jLAN Mobile Surveys offers a flexible and powerful survey creation tool that simplifies the creation, publication and measurement of surveys. Use jLAN Mobile Surveys to capture customer feedback, competitor information merchandising information or any type of marketing intelligence to gain a competitive advantage. jLAN Mobile Surveys works seamlessly with jLAN Mobile Sales.

jLAN Mobile Server

The jLAN Mobile Server provides a centralized console to administer mobile users and groups. Role based security is used to provide maximum flexibility in assigning rights and permission all the way down to an individual mobile device.

jLAN Mobile uses proven certified ERP integration methodologies to manage interfaces to many of the most popular ERP systems including Microsoft Dynamics GP, Microsoft Dynamics AX, Microsoft Dynamics NAV, NetSuite, Syspro and others. Business logic and data validation rules are supported to ensure data integrity. No need to recreate business processes that already exist in the back office system because the jLAN Mobile Server leverages those business rules out to the mobile devices.

