

jLAN Mobile Sales – Laptop Edition



jLAN Mobile Sales Laptop Edition

Offline order taking made intuitive and easy anytime, anywhere.

You never know where a sales call will take you. But what if you can't always rely on an internet connection while traveling? Regardless of whether or not you have readily available online access, your sales representatives need to stay productive in every face to face transaction.

jLAN Mobile Sales Laptop Edition provides a full featured order entry application that runs completely offline from the enterprise system. The jLAN Mobile front-end provides an easy to use and customizable interface for order entry. The powerful jLAN Mobile integration sends the transactions to the main system when an internet connection is available.

jLAN Mobile Laptop excels at providing a complete and reliable set of data from the back office in an offline system. Introduce new items, review sales history, create new orders, show images, check on stock levels and inquire customer account history. Complete the most complex and consultative offline sales transactions, quickly and reliably.

Manage									
Select a Customer									
Name	Customer Id	AR Balance	Open Order	Last Payment Date	Sales Rep	Last Payment Amt	Credit Limit		
Alton Manufacturing	ALTONMAN0001	\$68,873.00	\$405.60	07/23/2008	GREG E.	\$200.00	\$75,000.00		
American Electrical Contractor	AMERICAN0002	\$7,265.13	\$0.00	03/10/2010	PAUL W.	\$4.24	\$20,000.00		
American Science Museum	AMERICAN0001	\$25,651.39	\$209.50	12/18/2005	PAUL W.	\$642.00	\$50,000.00		
Andys Tires-Canadian\$	AANDYSTIRES001	\$143.10	\$0.00	01/01/1900	PAUL W.	\$0.00	\$0.00		
Astor Suites	ASTORSU0001	(\$5,655.27)	\$60.00	12/18/2005	GREG E.	\$5,200.00	\$40,000.00		
Atmore Retirement Center	ATMORERE0001	\$13,364.14	\$0.00	01/05/2004	PAUL W.	\$523.01	\$20,000.00		
Baker's Emporium Inc.	BAKERSEM0001	\$409.99	\$202.58	12/03/2010	PAUL W.	\$10,000.00	\$20,000.00		
Berry Medical Center	BERRYMED0001	\$50,797.10	\$0.00	01/20/2004	SANDRA M.	\$5,647.37	\$75,000.00		
Bia Rad SA	50153349	\$0.00	\$0.00	01/01/1900	PAUL W.	\$0.00	\$999,999.999...		
Bonfire Bistro*	259	\$1,654.20	\$0.00	01/01/1900	PAUL W.	\$0.00	\$0.00		
Cellular Express	CELLULAR0001	\$14,693.71	\$279.50	05/23/2007	PAUL W.	\$15.00	\$20,000.00		
Center Suite Hotel	CENTERSU0001	(\$10,218.93)	\$0.00	01/27/2004	SANDRA M.	\$10,218.93	\$50,000.00		
Central Communications LTD	CENTRALC0001	\$474.42	\$0.00	04/12/2007	PAUL W.	\$375.00	\$20,000.00		
Central Distributing	CENTRALD0001	\$20,163.00	\$0.00	03/02/2010	PAUL W.	\$47.25	\$40,000.00		
Central Illinois Hospital	CENTRALI0001	\$38,412.31	\$0.00	01/05/2004	PAUL W.	\$12,750.00	\$50,000.00		
Coho Winery	COHOWINE0001	\$2,690.69	\$0.00	01/31/2004	PAUL W.	\$30,553.27	\$40,000.00		

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Benefits

- Leverages the power of Windows laptop devices and helps mobile sales people to become more efficient in their daily tasks.
- Works offline and takes advantage of a local database to enable offline operation during periods of limited or no network connectivity.
- Regular synchronization with main system keeps data fresh.
- Reduce time spent on manual and paper based processes.
- Enables mobile representatives to inquire customer and product information virtually anywhere and transmit sales transactions back to headquarters in real time.
- Leverages existing investments in enterprise systems.
- Enhances customer service delivery by providing onsite product pricing and availability information.
- Seamlessly integrates with Microsoft Dynamics GP and Dynamics AX.

jLAN Mobile Laptop Order Entry and Inventory

Efficiently create new sales transactions on any Windows laptop

- Unlimited customer ship addresses and ship methods
- Select ship date
- Select ship from locations
- Supports order cancel dates
- View sales, total cost and gross profit by order
- Customized commission calculations
- View customer accounts receivable aging or open invoices
- Enforces over credit limit, past due and on hold credit policies
- Multiple currency capable
- Capture Payments - Cash, Check or Credit Cards
- Capture customer, sales line or order level notes
- Supports multiple units of measure
- Catch Weights
- Serial and lot number tracking
- Configure decimal place settings for prices and quantities
- Enhanced promotions functionality
- Capture sales order user defined fields
- View customer sales history
- Create associated item relationships
- Supports customer specific item pricing policies
- Enforce contract pricing
- Inquire real time on-hand and available item quantities
- Inquire real time purchase order quantities
- View item images
- Print sales documents, cash receipts and daily reports

Order Guides

Order Guides are powerful order entry assistants for consultative selling

- Quickly query a list of commonly purchased items by customer
- Create unlimited item lists by customer and address combination
- Historical Order Guides automatically updated
- Search and sort through Order Guides by 23 fields
- View up to three price levels on one line
- View last sold quantity, cost and margin
- View cumulative gross profit by line and order
- Inquire quantity on hand and quantity available
- Set par values by Day, Week or Month
- View period history sales totals by Day, Week or Month
- View product weights

System Features

- Works with the jLAN Mobile Server to configure users and roles
- Works completely off line from the ERP system
- All search grids are completely customizable
- Set your own conditional formatting rules
- Export any grid to excel or PDF
- Print reports

System Requirements

- Laptop running Windows XP or higher
- SQL Server 2005 or higher on server
- IIS 6.0 or higher
- Microsoft Dynamics GP 9.0 and higher
- Microsoft Dynamics AX 2009 and higher

jLAN Mobile Laptop Edition is an ideal solution for distributors in the Food Service, Candy and Snacks, Beverage, Coffee and Water, Consumer Products, Medical Devices, Industrial Parts and other industries.

